



## PRESS RELEASE

### **Q-layer Announces € 7 / \$ 9 Million Round.**

***Lochristi, Belgium – February 5, 2007*** - Belgium-based innovator in datacenter solutions, **Q-layer**, announces that it has closed a € 7 million (\$ 9 million) round with Wellington Partners, Partech International and Big Bang Ventures.

After a € 1.4 million first round in May 2006, Q-layer is happy to announce that Munich-based Wellington Partners and San Francisco-based Partech International have taken the lead in a € 7 million (\$ 9 million) investment in the company. The lead investor of the first round, Big Bang Ventures will also participate in this round.

Q-layer provides a "Datacenter as a Service" (DaaS) solution by combining server, networking, and storage infrastructure virtualization software on commodity hardware for commercial datacenters.

Q-layer plans to use the proceeds of this round to build up its market presence in the US and Europe.

As a result of this investment, Bart Markus of Wellington Partners and Nicolas El Baze of Partech International will join Kristof De Spiegeleer, founder & CEO; Niko Nelissen, VP Business Development and Frank Maene of Big Bang Ventures on the board of directors.

Kristof De Spiegeleer, CEO Q-layer: "I'm very pleased to having Wellington and Partech join Big Bang as investors and board members. Each of them brings additional market insights and provides hands-on assistance if needed. Therefore I am very happy to leverage their experience and network for the further expansion of Q-layer."

Bart Markus, General Partner with Wellington Partners: "We are very pleased to be working with an entrepreneur of Kristof's caliber. We are strong believers in the concept of "Datacenter as a Service", a new paradigm that will fundamentally change how datacenters are operated. Q-layer is extremely well positioned and we look forward to increased sales efforts both in Europe and the US."



### About Q-layer

Q-layer provides a “Datacenter as a Service” (DaaS) solution by combining server, networking, and storage infrastructure virtualization software on commodity hardware for commercial datacenters. The company was founded in 2005 by a group of datacenter veterans, including its CEO Kristof De Spiegeleer. Mr. De Spiegeleer also founded DCT (acquired by Veritas in 2005) and Dedigate (acquired by Terremark in 2005).

Q-layer raised € 1.4 million in May 2006 in a first round of financing, led by Big Bang Ventures. A second round of financing of € 7 million, led by Wellington Partners and Partech International, was closed in January 2007.

Q-layer is based in Lochristi, Belgium and has a team of 10 developers in Cairo, Egypt. The company will be opening a US office shortly.

[www.q-layer.com](http://www.q-layer.com)

### About Wellington Partners

Wellington Partners ranks among the most successful pan-European venture capital firms. With € 500 million under management, the firm focuses on helping European entrepreneurs build companies with large global market opportunities, mostly in the areas of information technology, media convergence and life science.

Wellington Partners has invested in 90 companies in Europe and Israel, including publicly traded Actelion (SWX: ATLN), SAF (FSE: S4X) and XING (FSE: 01BC) as well as Meiosys (now part of IBM), Swyx (market leading IP telephony provider) and VoiceObjects (the phone application server company).

[www.wellington.de](http://www.wellington.de)

### About Partech International

Founded in 1982, Partech International is a leading global venture capital firm with \$850M under active management and offices in the U.S., Europe and Israel. Partech invests exclusively in Information Technology and the firm's internationally integrated team of investing partners work together closely to find the most innovative companies demonstrating high return potential and disruptive technologies in the Software & Internet, Communications & Components and Healthcare IT sectors. Partech has a unique 20+ year track record assisting its portfolio companies to become global market leaders. Some of Partech's successful investments include: Akimbi, Ascend Communications, Allot Communications, Alvarion, Business Objects, Cadence, CSG Systems, Digital Island, Informatica, Jungo, Pentasafe, Vignette and VISICU.

[www.partechvc.com](http://www.partechvc.com)



### About Big Bang Ventures

Big Bang Ventures invests in early-stage companies in the information and communication technology sector in the larger Benelux region. Formed in 2000, the fund has over € 40 million under management. Big Bang Ventures leverages its extensive operational experience to very actively helps its portfolio companies realize its growth ambitions. Past investments include DataCenterTechnologies, sold to Veritas/Symantec in April 2005; Dedigate, acquired by Miami-based Terremark and Clear2Pay, a leading payments technology company. The team operates from offices in Lochristi, Belgium.

[www.bbv.be](http://www.bbv.be)

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